

CHOOSE THE BEST FLOOR FINISH

Use this simple tool to determine which floor finish meets your needs.

Follow these easy steps:

Step 1: Determine the answers to the Four Fundamental Floor Care Questions listed below.

Step 2: Review the Floor Finish Rules of Thumbs to help you choose the right finish.

Four Fundamental Floor Care Questions

1. What kinds of maintenance techniques (buffing/burnishing) do you use?

- UHS burnishing (1500 RPM and higher)
- Spray buffing
- No buffing or burnishing
- A variety of maintenance techniques

2. Do you maintain (buff and/or burnish) your floor frequently? Or infrequently?

- Frequent maintenance
- Infrequent maintenance
- A mix of infrequent and frequent maintenance

Levels of traffic should be considered when evaluating maintenance frequency. Use the table below to help differentiate "frequent" and "infrequent" maintenance rates.

TRAFFIC LEVEL	INFREQUENT MAINTENANCE	FREQUENT MAINTENANCE
High	Less than 2x per week	2x per week or more
Medium	Less than 1x per week	1x per week or more
Low	Less than 2x per month	2x per month or more

3. Are a variety of maintenance procedures and/or maintenance frequencies used in different areas or facilities?

If yes, please consider the following. Is maximizing performance by using different finishes in different areas preferred? Or is the simplicity of one product for all occasions preferred?

- The simplicity of one product is preferred
- Maximizing performance by using different finishes in different areas is preferred.

Note: If maximizing performance is preferred, complete a separate survey for each area/facility.

4. How important is superior durability for you? Do the benefits of superior durability justifies a higher product cost per gallon?

Superior durability extends stripping and recoat cycles, thereby reducing total maintenance costs over time.

- Superior durability is more important
- Lower cost per gallon is more important

FLOOR FINISH RULES OF THUMB

1. For floors that are maintained frequently with UHS burnishing techniques, POLARIS ULTRA or STARLIGHT is recommended. (Choose POLARIS ULTRA if superior durability is most important. Choose STARLIGHT if lower cost per gallon is most important.)

2. For floors that are maintained infrequently, LEVEL BEST or TEN is recommended. (Choose LEVEL BEST if superior durability is most important. Choose TEN if lower cost per gallon is most important.)

Note: LEVEL BEST and TEN are for floors that are UHS burnished infrequently, that are spray-buffed infrequently and that are not buffed or burnished at all. The product of choice for floors that are spray-buffed frequently is DIAMOND.

3. If the simplicity of one product for a variety of maintenance procedures and/or maintenance frequencies is preferred, PROTRACT is recommended. (Choose PROTRACT if superior durability is most important. Choose TEN if lower cost per gallon is most important.)

Customer Name	Contact	Date

Recommendation

Notes